To Promote University-Industry Research Cooperation and Knowledge Transfer - The Case of Japan -

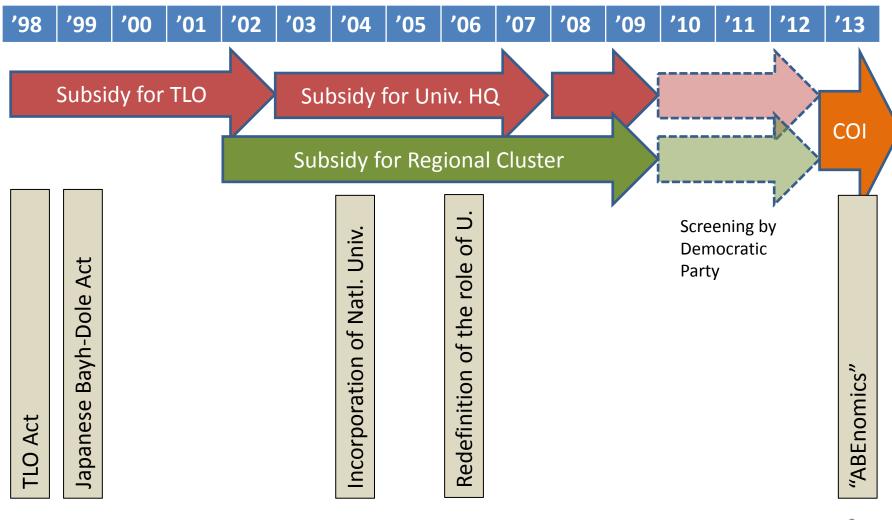
20 October, 2014

OECD Workshop on Assessing the Impact of Science, Technology and Innovation Policy Instruments with Common Objectives

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Fifteen Years of Subsidies and Institutions for U-I Linkage in Japan



Newly Introduced Institutions

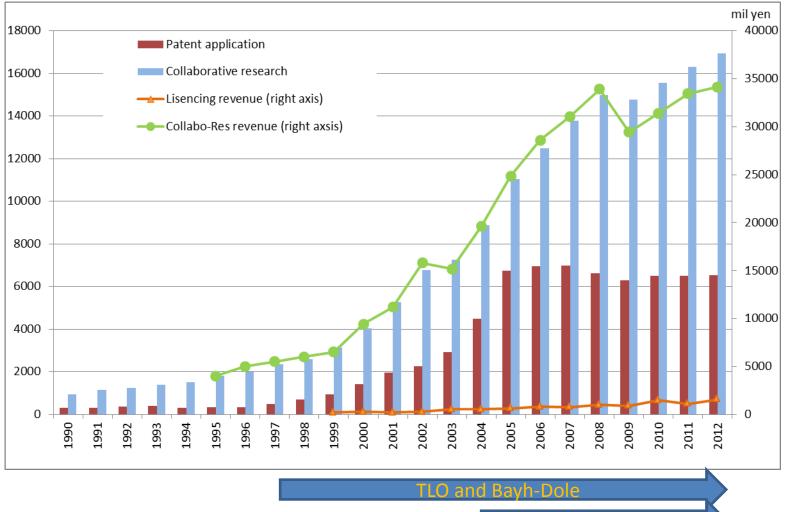
- TLO Act (1998)
 - To Establish Tech-Licensing Organization as an independent agent
 - In combination with
 - Patent low amendment (to reduce patent fee for TLO)
 - Subsidy and guaranty of liabilities (from METI and MEXT)
- Japanese Bayh-Dole Act (1999)
 - To give ownership of IPR resulting from government contract research
- Incorporation of National Universities (2004)
 - To give more autonomy and independence from the government
 - In combination with
 - Special purpose subsidy for IPR management
 - Claim of ownership and compensation rule of faculty generated inventions
 - Decreased block grant (general purpose subsidy)

The Basic Assumptions

Overcoming underutilization stemming from the "Tragedy of the Commons"

- If an university has a ownership of invention,
- It will invest in;
 - Getting patent right, and
 - Licensing patent to industry, and
 - Encouraging faculties to invent more
- In order to;
 - Get an another financial resource, and
 - Disseminate technology

What has happened?



niv. Incorporation

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Simple Observations

- The number of patent applications by universities has grown up to reach stable 7000 per year level after the introduction of TLO and Bayh-Dole
- Both the number of collaborative research contracts and the revenue for universities have been growing up throughout the 1990s and the 2000s (still growing)
- The revenue for universities from IPR licensing is far less than that from collaborative research
- Does ownership matters?

Inconvenient Truth

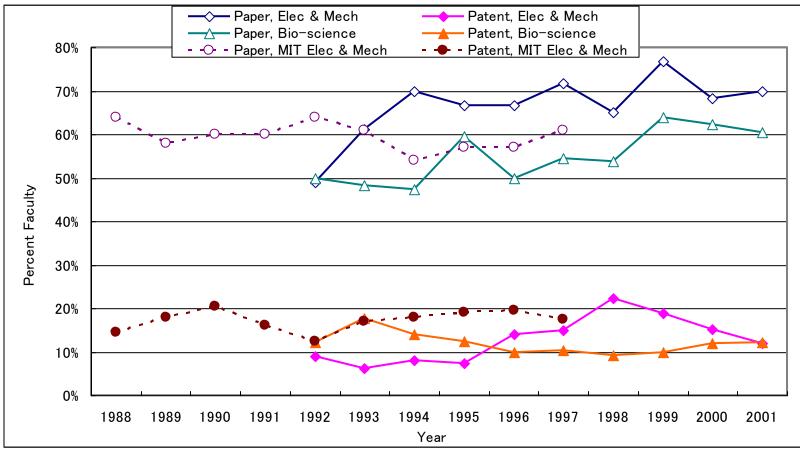
Example of typical "hidden" university patent

(Co-invention including faculties which was filed solely by a firm)

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| 【発行国】日本国特許庁(JP) | |
| 【公報種別】公開特許公報(A) | |
| 【公開番号】特許公開2001-152130 | |
| 【公開日】平成13年6月5日(2001.6.5) | |
| 【発明の名称】光触媒性親水性部材、および、その製造方法 | |
| : | |
| : | |
| 【出願日】平成11年11月25日(1999.11.25) | |
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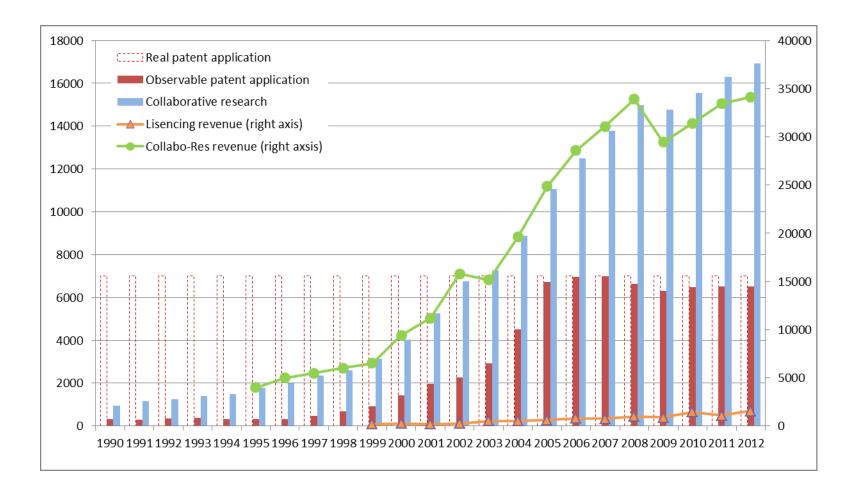
The cases of University of Tokyo and MIT

The ratio of faculty that produces more than 1 publication or patent per year



- About 60% of faculties produce more than 1 publication per year
- About 15% of faculties produce more than 1 patent per year
- At both universities, these ratios are quite stable over time

Isn't this a real picture?



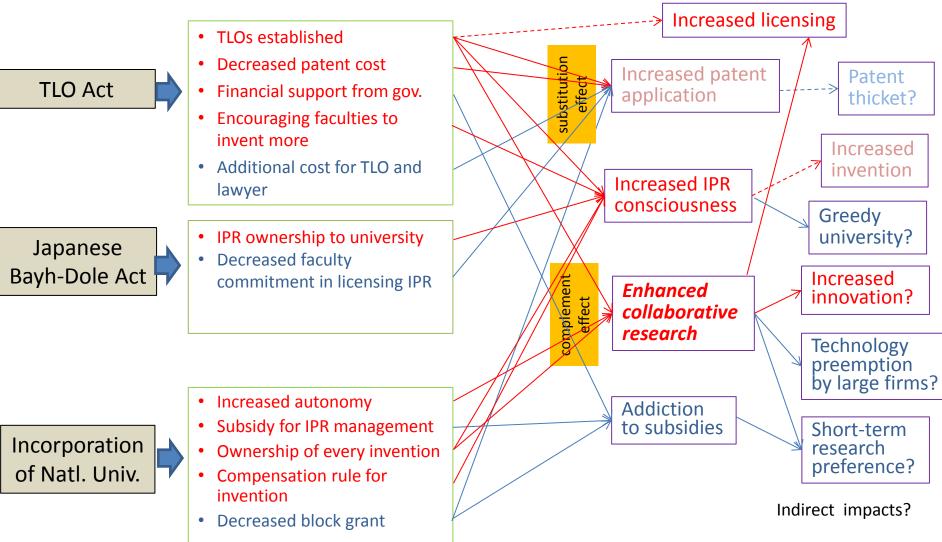
Conclusions

- Possible "visualization" of formerly hidden inventions
- The total number of patents may be limited by the amount of budget
 - For most universities, TLO might become appear to be a cost center rather than a profit center?
- Faculties in general had not been strongly encouraged to invent more

– They might have a natural motive to invent?

 In contrast, the rise of the collaborative research, which was unexpected, seems to be accelerated by the institutional change

Collective Impacts of Institutions



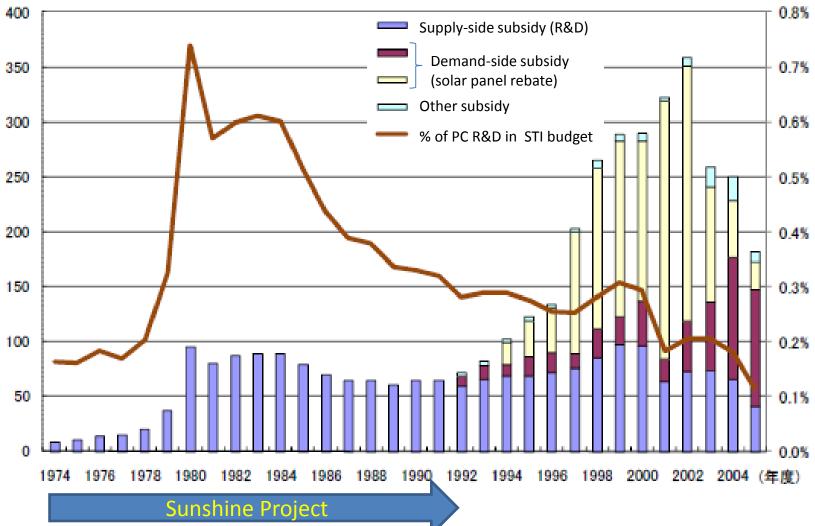
Implications

- As for the collaborative research
 - Universities have better opportunities to enhance UIL by investing in the "collaborative research agents" rather than the "patent agents"?
 - The target of subsidy needs to be shifted?
- Too strong focus on university owned IPR might cause
 - Greedy university and faculty (BMW syndrome)?
 - Patent thicket (Tragedy of the anti-commons)?
 - Short-term research preference and technology preemption by large firms?

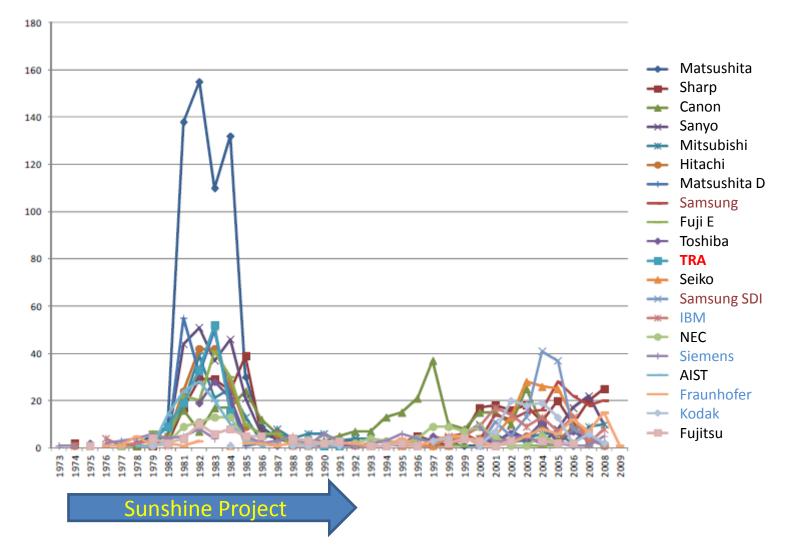
Another Story

- The timing of the combination of supply-side and demand-side policies
- The case of MITI's "Sunshine Project"
 - Photovoltaic cell technology development
 - A typical targeting policy
 - AIST (government lab) + Tech-Res Association (consortium) + Industry

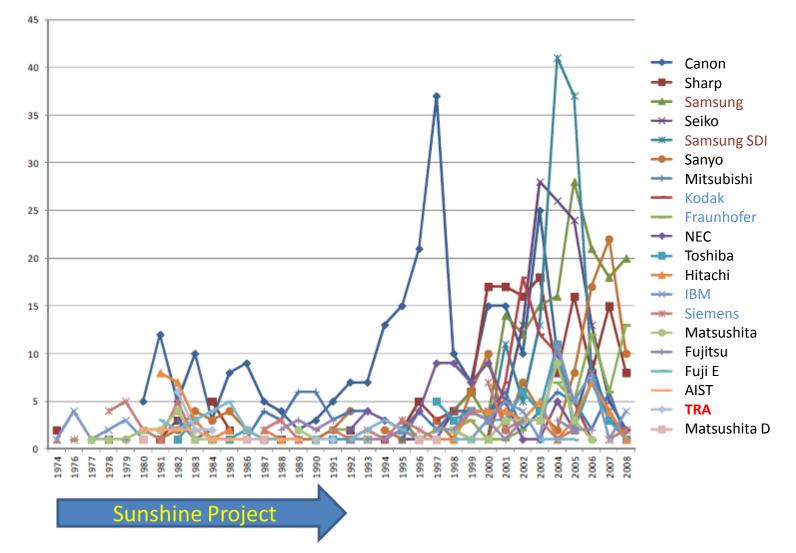
Forty years of Photovoltaic Cell Technology Development in Japan



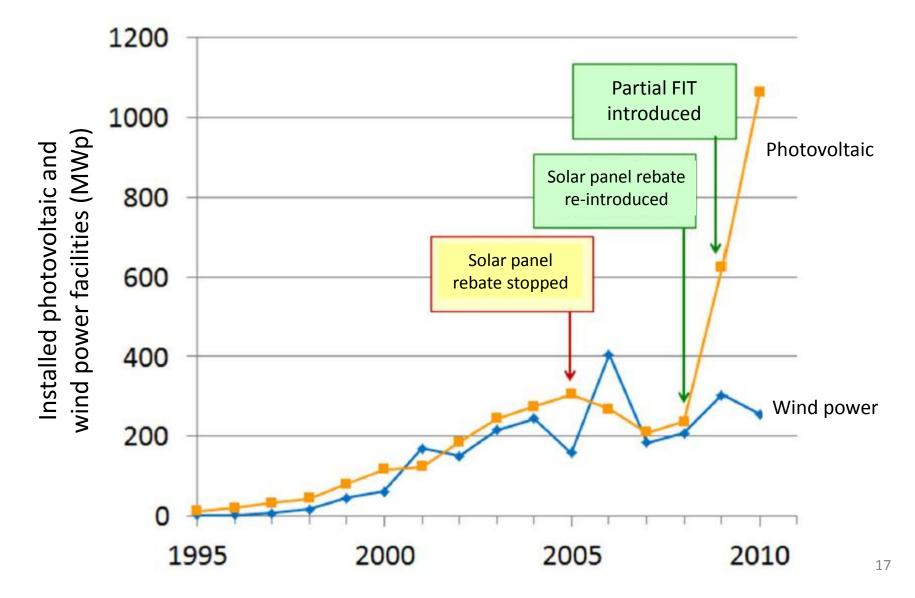
Domestic PC Patent Applications in Japan



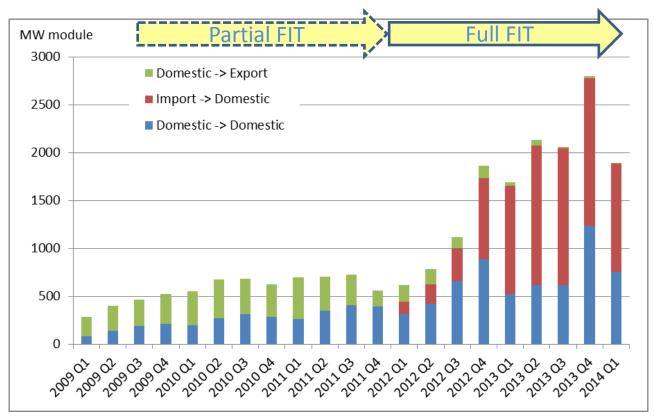
International PC Patent Applications



Installed solar/wind power facilities in Japan



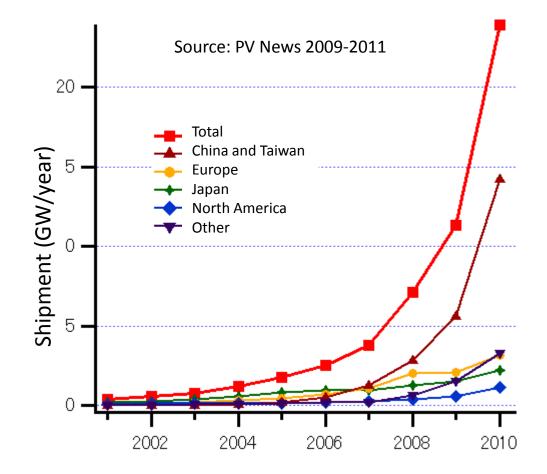
Solar Module Shipment in Japan After the Introduction of FIT



Source: Japan Photovoltaic Energy Association

• Full FIT has mainly stimulated the import growth

World Wide Solar Module Shipment



Conclusions

- Japanese government had introduced a huge supply-side investment in the 1970s and 80s
- The public institute (AIST) had experienced a good research collaboration with industry at that time
- Japanese firms' technology had reached at the cutting edge level, but
 - They had applied many patents only in Japan
 - Japanese government had not introduced efficient demand-side stimulation
- Competitors have emerged in the 1990s and 2000s over the world
- They enjoy recently introduced demand-side policy very much
- The timing of the demand-side policy introduction (during the first mover advantage periods) matters